

# Avi B. Ginsberg

📍 Laurel, MD | 📞 732-500-6190 | ✉ a.bw | 📧 abg71@georgetown.edu

---

---

## Education

**Georgetown University Law Center** December 2020  
*Master of Laws*  
Specialization: International Business & Economic Law

**Georgetown University Law Center** May 2020  
*Juris Doctor, Technology Law & Policy Scholar, cum laude*  
GPA: 3.51  
Journal: Georgetown Technology Law Review (*Director of Technology*)  
Clinic: Communications and Technology Law Clinic (Spring 2019)  
Activities: Cyber Law Society (*Vice President*), OutLaw (LGBT student group)

**Monmouth University** May 2017  
*MS Computer Science, Databases & Intelligent Systems (Thesis Track)*  
GPA: 4.0  
Honors: Highest Ranking CS Degree Recipient (Graduate); Academic Excellence Award in CS  
Thesis: Rapid Homoglyph Prediction and Detection through Visual HitZone Mapping and Comparison

**Monmouth University** May 2016  
*BS Computer Science, Applied Computing, summa cum laude*  
GPA: 4.0  
Honors: Highest Ranking CS Degree Recipient (Undergraduate); Academic Excellence Award in Computer Science Applied Computing; Upsilon Pi Epsilon (Honor Society for the Computing Sciences); Tau Sigma (Transfer Student Honor Society)

## Experience

**Foley & Lardner LLP**, Boston, MA May 2019 – July 2019  
*Summer Associate* (law firm)

- Drafted responses to USPTO office actions
- Performed legal research

**Morley Law LLC**, Ocean, NJ July 2018 – August 2018  
*Summer Associate* (law firm)

- Drafted software license and use agreements
- Performed legal research

**BlackBoiler LLC**, Arlington, VA June 2018 – July 2018  
*Legal Intern* (tech-legal startup, contracts and artificial intelligence)

- Developed and maintained standardized documentation system for contract markup
- Edited contracts according to client standards; Wrote company data acquisition policy
- Programmed software to fetch and aggregate over 150,000 contracts from SEC filings

**AviFox LLC**, Tinton Falls, NJ September 2015 – Present  
*CEO/Founder* (international domain name registrar)

- Act as liaison with country domain registries for registration of top-level domains
- Ensure domain holder compliance with all policies of respective registries
- Manage all marketing efforts and oversee all billing matters and technical assistance to clients

**Juror Works LLC**, Shrewsbury, NJ November 2015 – July 2017  
*Chief Operating Officer* (legal trial simulation and focus group company)

- Developed business plan and oversaw business operations
- Designed and managed website and advertising for recruitment of participants
- Programmed software for managing focus groups; Performed demographic data analysis

**Shebell & Shebell LLC**, Shrewsbury, NJ  
*Executive Director of Information Technology* (law firm)

December 2011 – July 2017

- Information Technology
  - Developed custom software for firm operations
  - Ensured computer network and related services were secure and operational at all times
  - Trained attorneys and staff on computer software and trial presentation technology
  - Oversaw IT budget and plan for future software and hardware purchases
  - Researched and implemented new technology to optimize office workflow
- Marketing
  - Designed “microsite” websites to target specific types of client work
  - Acted as liaison with digital marketing company (SEO & Social Media)
  - Managed print advertising
- Management
  - Created and managed job offer listings; Trained and oversaw new support staff
  - Developed policies to aid general operations
- Trial Preparation
  - Created clips of deposition videos; Helped assemble PowerPoint presentations for trials
  - Assisted in development of overall A/V presentation plan for trials

**Green Apple Energy LLC**, Oakhurst, NJ  
*IT Manager* (solar energy installation company)

May – November 2011

- Designed and maintained company website; managed internet advertising
- Provided technical support to employees
- Assisted with configuration of solar energy inverter units at installation sites
- Trained clients on solar energy inverter tracking software

**Avi’s PC Repair & IT Services**, Ocean, NJ  
*Founder/CEO*

February 2005 – May 2011

- Removed viruses and spyware from computers; performed computer hardware upgrades and data recovery
- Designed and hosted websites for small businesses; provided remote IT support for small businesses
- Taught in-home computer lessons

## Computer Skills

- **Programming:** Python, PHP, PERL, Java, C++, Ruby, BASIC, Pascal, VB, Shell Script, Apple Script
- **Web Development:** HTML, CSS, SQL Database Design & Utilization, SEO Optimization (A/B testing, Google Analytics), Web Server Deployment & Configuration (Windows & Unix)
- **Interactive Phone (Automated Voice) and SMS Application Development**
- **Windows Network Administration:** Setup, Maintenance, Optimization, and Security
- **Server Setup and Configuration (Windows/Unix):** Apache Web Server, FTP, SSH, Firewall, SQL, DHCP, DNS, SMTP Domain Controller (Windows Server), Active Directory (Windows Server)

## Publications

- Avi Ginsberg, Cui Yu, *Rapid Homoglyph Prediction and Detection*, Int’l Conf. on Data Intelligence and Security, Apr. 2018, at 17, 23.
- Cui Yu, Avi Ginsberg, *Social Networking Without Sacrificing Privacy*, Int’l Conf. on Sys. Sci. and Engineering, June 2018.

## Teaching

*Ability to explain complex technical concepts to non-technical audiences.*

- **Computer Programming for Lawyers:** (Spring 2019) *Teaching Assistant*. GULC course teaching python programming for law students. Focus on solving issues encountered in practice, such as organizing, manipulating, and evaluating large quantities of text data.
- **Coding Boot Camp:** (June 2017) *Instructor & Course Creator*. Intensive 3-day boot camp for small group of high school students. Programming fundamentals, web application development, advanced data manipulation concepts.
- **Advanced Scripting & Bot Development:** (May – June 2017) *Instructor & Course Creator*. Course for middle school students focused on data acquisition, data manipulation, and chat bot development.
- **Web Application Development:** (Jan. – Mar. 2017) *Instructor & Course Creator*. Introductory course for middle school students focused on core programming fundamentals and web application development.